

Affiliated Business Arrangement Disclosure Statement

To: _____ Property: _____
 From: _____ Date: _____

This is to give you notice that Roy H. Long Realty Company, Inc. doing business as Long Realty Company (“Long Realty Company”), HomeServices Relocation, LLC, Prosperity Home Mortgage, LLC, Southwest Settlement Services, LLC doing business as Agave Title Agency (“Agave Title Agency”), HomeServices Insurance, Inc. (“HSI”) doing business as Long Insurance Group (“Long Insurance Group”), Title Resources Guaranty Company (“TRG”), and Vanderbilt Mortgage and Finance Inc. doing business as Silverton Mortgage (“Silverton Mortgage”) are part of a family of companies (the “Affiliated Companies”) owned by Berkshire Hathaway, Inc. (“Berkshire Hathaway”), and each may refer to you the services of another. Long Realty Company, HomeServices Relocation, LLC, Prosperity Home Mortgage, LLC, Agave Title Agency, and Long Insurance Group are each wholly owned by HomeServices of America, Inc., either directly or through one or more subsidiaries. HomeServices Title Holdings, LLC, a wholly-owned subsidiary of HSoA, indirectly owns 9.5% of TRG. Silverton Mortgage is a wholly-owned indirect subsidiary of Clayton Homes, a Berkshire Hathaway affiliate. Because of these relationships, the referral of a customer (including you) by any of the Affiliated Companies to another may provide the referring company, its affiliates, and/or their employees with a financial or other benefit.

In addition, while Long Realty Company is not affiliated with American Home Shield Corporation, it does advertise them for a fixed service fee.

Set forth below is the estimated charge or range of charges for each of the services listed. You are NOT required to use any of these service providers as a condition of the sale of the subject property or to obtain access to any settlement service.

THERE ARE FREQUENTLY OTHER SETTLEMENT SERVICE PROVIDERS AVAILABLE WITH SIMILAR SERVICES. YOU ARE FREE TO SHOP AROUND TO DETERMINE THAT YOU ARE RECEIVING THE BEST SERVICES AND THE BEST RATE FOR THESE SERVICES.

Service Provider	Service Provided	Charge or Range of Charges
Long Realty Company	Broker’s Commission	\$300 - \$735 plus 7% - 10% of the sales price
HomeServices Relocation, LLC	Relocation Services	Fees paid by real estate broker
Prosperity Home Mortgage, LLC	Loan Origination Fee	\$0 - \$1,465 (2% of loan amount on some bond products)
	Appraisal	\$425 - \$2,100
	Third Party Fees	\$110 - \$305 (credit report, tax service fee, flood cert fee)
Agave Title Agency	Escrow Fee	\$455 - \$1,430, depending on sales price up to \$1m (fees for sales prices over \$1m may significantly exceed this range and are also dependent upon total sales price)
	Settlement Fee	\$175 per new loan
	Closing Protection Letter Fee	\$25
	Processing Fee	\$300
	Lender’s Policy (may be provided by TRG)	\$1.93 - \$18.00 per \$1,000 of coverage, based on type and total amount (minimum \$592)
	Owner’s Policy (may be provided by TRG)	\$1.61 - \$15.00 per \$1,000 of coverage, based on type and total amount (minimum \$493)
Long Insurance Group*	Homeowner’s Insurance	\$300 - \$4,000 annual premium, depending on product and associated risk assessments (e.g., age of home, past claims of the insured, etc.)
Silverton Mortgage	Loan Origination Fee	0 – 2.75% of the loan amount (includes third party fees)
	Appraisal	\$475 - \$900
American Home Shield	Home Warranty	\$225 - \$3,315, depending on property and coverage options

ACKNOWLEDGEMENT: I/we have read this disclosure form and understand that the Affiliated Companies may refer me/us to purchase the above-described settlement service(s) from one another and that any such referrals may provide the referring company, its affiliates, and/or their employees with a financial or other benefit.

 Signature (Date) Signature (Date)

* In rare cases, your insurance policy may instead be issued by Long & Foster Insurance Agency, Inc., an affiliate of HSI, or under another of its trade names. HSI’s trade names include: Edina Realty Insurance Agency, Home Team Insurance, HomeServices Insurance Agency, InsuranceSouth, Long Insurance Group, ReeceNichols Insurance and Trident Insurance Agency.